

# Interim Supply Chain Leadership

Supply Chain Leadership and Strategic Planning

Reduce Time. Save Money. Increase Profitability.

Why to think about interim staffing...

Your organization could be without a key leader at any moment.

- 79% of healthcare leaders have been approached about a job in the past year
- 40% are actively considering a job change
- 85% would consider leaving for the right opportunity

(Source: Healthcare Trends 2019 Whitepaper - BE Smith)

## PARTNERING WITH OUR HOSPITAL CLIENTS

SHS Interim Supply Chain Leadership will bring the leadership, expertise, and execution to keep your hospital's supply chain department on track and on budget. Our bench of experienced healthcare supply chain leaders will work with your leadership team to provide interim services due to a vacancy in leadership or work with your team to address specific project needs.

Our interim leaders will manage the daily activities of all staff to ensure an efficient and timely completion of initiatives to meet operational and financial goals. They will provide guidance to the team around utilizing process improvement techniques and industry best practices where appropriate for your organization.

## THE SHS DIFFERENCE

SHS is a firm founded by supply chain professionals for supply chain professionals. Most third party advisory firms charge high fees for 100+ page reports containing flawed assumptions, unrealistic savings projections, no prioritization of objectives, and no implementation support.

With over 20 years of industry experience we put client satisfaction at the center of every engagement. Every project has three goals:

- The ROI is measurable and evident
- Project objectives are clear with ample implementation support from SHS to get the job done
- SHS feels like an extension of your team – not a third party firm

## STRATEGIC DELIVERABLES

### Operational Assessment: Weeks 1-4

- Interview key team members, executives and vendors
- Review current processes, systems and metrics (KPI)

Deliverable: Operation Assessment

### Develop a Strategic Plan &

### Implementation Steps: Weeks 5-8

- Leveraging the Assessment to Identify Short-term and Long-term Initiatives

Deliverable: Strategic Plan & Implementation Steps

### Execution of Strategic Plan: Months 3 - 6+

- Short Term Initiatives Months 3 - 6
  - Lead the implementation and process improvements for targeted areas
- Long Term Initiatives Months 6 +
  - Assist in identifying a new Supply Chain Leader
  - Transition leadership through documentation and detailed hand-offs

Deliverable: Weekly Status Reports

## OPERATIONAL DELIVERABLES

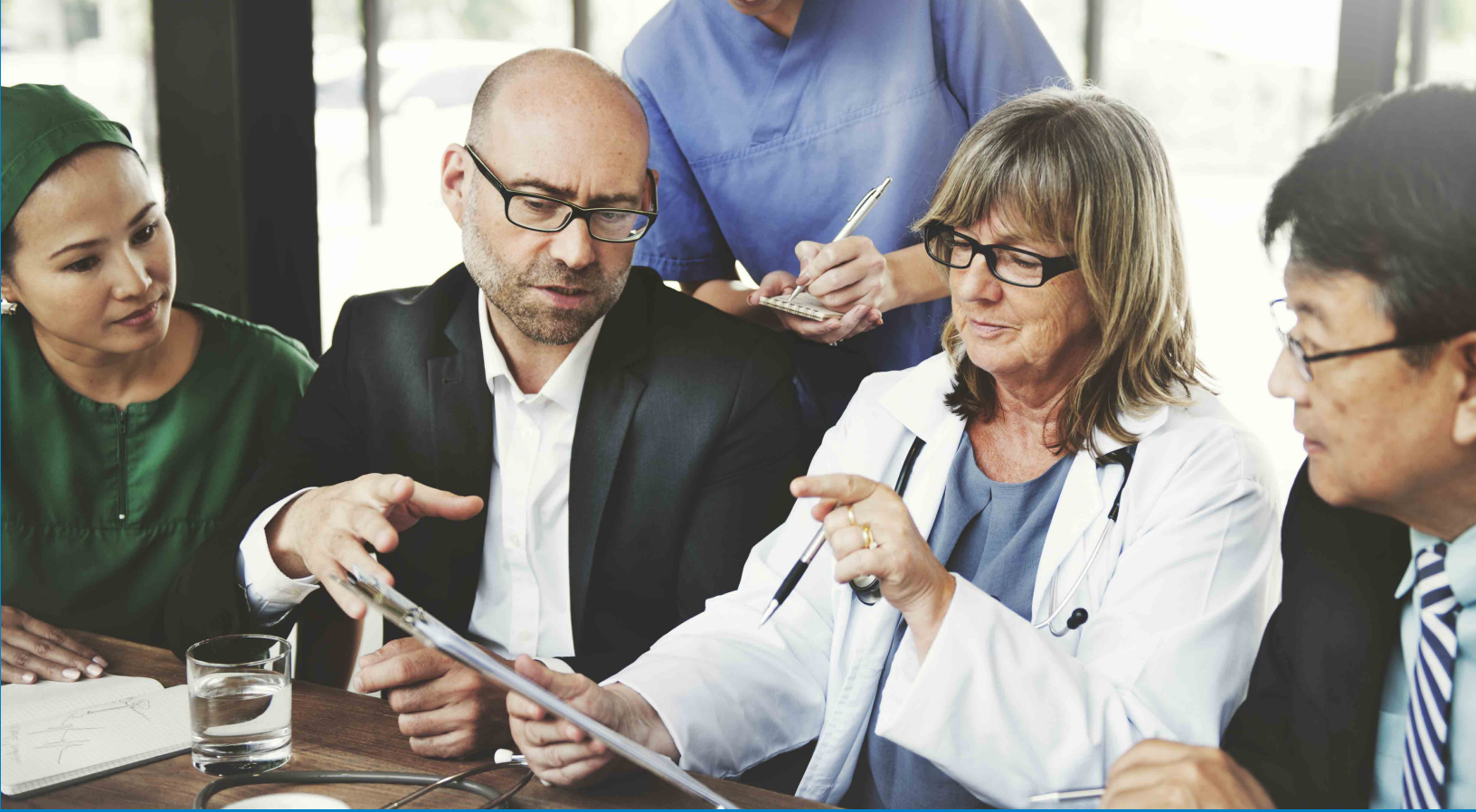
SHS Interim leader will set-up the supply chain department for success with the following objectives:

- Manage Operations
- Improve Processes
- Satisfy Customers
- Mentor Staff



Strategic Healthcare Services

Reduce Time. Save Money. Increase Profitability.



## ADDITIONAL SHS SERVICES

- Strategic Sourcing/PPI Contracting (50+ categories)
- Supply Chain Operations Assessment
- Custom Procedure Pack Cost Reduction
- Value Analysis Team Development & Implementation
- Distribution Optimization & Consulting
- Interim Supply Chain Leadership
- Purchased Services Cost Reduction (100+ categories)

Clinical Engineering  
Clinical Services  
Environmental Services  
Facilities  
Financial Services

Food Services  
Health Information Management  
Office-Related Products  
Telecommunications

# SHS

## Strategic Healthcare Services, LLC

We are a supply chain consulting firm specializing in strategic sourcing, clinical spend management, supply chain operations, purchased services, and distribution solutions. With over 20 years of hospital supply chain experience, SHS's goal is to leverage our expertise to create a partnership with our hospital clients to optimize supply chain processes and reduce costs without compromising patient care quality.

### Joseph A. Jackson

Managing Director  
404.664.2719  
jjackson@shs.us.com

### Joel R. Appleberry

Director of Operations  
630.485.9996  
jappleberry@shs.us.com

[shs.us.com](http://shs.us.com)